



News Release

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Rob Flitton, “*The Closer*”, REALTOR® Negotiates a Las Vegas Short Sale in Only One Week

LAS VEGAS, NV, August 12 2011 — Rob Flitton, “The Closer”, of RE/MAX CENTRAL in Las Vegas, a talented and successful REALTOR® with more than 25 years of experience, has successfully negotiated a Las Vegas short sale approval in less than one week.

“People generally understand that short sales can take many weeks if not months to get approved” says Flitton, “I must have a charmed touch in dealing with the banks, because my team got this one approved in less than one week and closed in less than 3 weeks!” Flitton adds: “The underlying loan in this case was with CitiMortgage – the deal was written on July 24th and closed August 12th – a mere 19 days later. This has to be some sort of record!”

Flitton is persistent but not overly aggressive when dealing with short sale negotiations – he coaxes the process along through polite but effective communication skills. This particular home on Woodlore Place in Summerlin was also bought for well below market value – two other neighboring homes were listed at the exact same price and did not have pools like the subject property – the other two remain on the market.

Flitton joined RE/MAX CENTRAL earlier this year and at the time noted, “My strong competitive advantage over other agents is my years of success in negotiating major deals – I consistently close the deal on great terms and communicate very well with my clients. Many agents may start off well, but they don’t finish or close well and leave their clients bewildered. I knew that joining RE/MAX was the next logical step because it is the brand that deserves the most motivated and best trained agents.”

RE/MAX CENTRAL in Summerlin is located at 10100 W. Charleston Boulevard, Suite 160, Las Vegas, NV 89135. To learn more about RE/MAX CENTRAL, call John or Ruth Ahlbrand at 702-940-9600 or visit <http://www.LasVegasRelocation.com>.